

LOCATION: **CONFERENCE CALL**
1 669 900 6833 (US Toll) or
<https://laccd.zoom.us/j/97981922806>
Meeting ID: 979 8192 2806

TIME: **11:30 A.M.**

MINUTES

Attendance:

Members Present: Bob Winters (Chair); Edward Dilkes; Danny Chan; Robert Reeves, Marvin Hoffman, and Robert Schwartz (Executive Director)

Members Absent: Jerrod McClung; Rick Landis and Gerard Tamparong

Guests Present: Robert Nichols and Joseph Robillard (Windward Capital), Mary Gallagher (LACC President), Helen Khachatryan and Silvia Martinez

I. CALL TO ORDER

B. WINTERS

- a. The meeting was called to order at 11:30 A.M.

II. APPROVAL OF MINUTES

B. WINTERS

- a. Minutes of October 20, 2020
 - i. Danny Chan moved to accept the minutes as presented.
 - ii. Robert Reeves seconded
 - iii. **Motion Passed MSP**

III. REVIEW OF WINDWARD CAPITAL SUMMARY

J. ROBILLARD

- a. Joseph Robillard from Windward Capital reviewed the Foundation portfolio. The report covered the performance for the 4th quarter. The LACCF-1 main account was up 28.89% net of all fees and expenses for the year. The year-to-date performance of 18.4% positive versus the S&P. Period ending December 31, 2020.
 - i. LACCF Portfolio #1 Growth
 - 1. **Total Cost:** \$8,156,599.17 **Market Value:** \$15,253,827.94
 - a) **Yield:** 1.0 **Estimated Annual Income:** \$151,648.56
 - ii. LACCF Portfolio #2 Equity Income
 - 1. **Total Cost:** \$3,620,852.63 **Market Value:** \$4,980,140.59
 - a) **Yield:** 2.4 **Estimated Annual Income:** \$121,102.94
 - iii. Herb Alpert Portfolio #1
 - 1. **Total Cost:** \$5,017,962.27 **Market Value:** \$9,434,013.33
 - a) **Yield:** 1.0 **Estimated Annual Income:** \$93,508.93
 - iv. Herb Alpert Portfolio #2
 - 1. **Total Cost:** \$4,079,950.59 **Market Value:** \$5,566,084.94
 - a) **Yield:** 2.4 **Estimated Annual Income:** \$136,000.00
 - v. Nick Beck Journalism Lecture
 - 1. **Total Cost:** \$408,857.81 **Market Value:** \$502,855.01
 - a) **Yield:** 2.4 **Estimated Annual Income:** \$12,243.40
 - vi. LACCF Operating Endowment

- 1. **Total Cost:** \$554,961.47 **Market Value:** \$868,772.31
 - a) **Yield:** 1.0 **Estimated Annual Income:** \$8,564.39
- vii. LACCF STEM
 - 1. **Total Cost:** \$1,200,904.78 **Market Value:** \$1,937,209.03
 - a) **Yield:** 1.0 **Estimated Annual Income:** \$19,194.92
- viii. Joseph Robillard brought up the topic about what they were doing to accommodate the volatility and the sort of new dynamic nature of the scenario presented to us and he reiterated the fact that they sort of own the right stuff. Their annualized portfolio turnover for the LACCF #1 account was about 5.8% and that includes some redemptions for distribution. So, they were kind of positioned well for this and it is borne out in the performance and, the relative volatility versus a benchmark.
- ix. Danny Chan asked about their opinion after the administration changes.
 - 1. Robert Nichols responded that he thinks the market list to climb a wall of worry and once we get the inauguration behind us. Mr. Nichols thinks that this market can in fact rally. Again, there is an awful lot of optimism out there as matter of fact this last week a fifth of all the volume on the New York Stock Exchange all the exchanges as matter of fact, with any stocks. Robin Hood is going crazy out there, but the stocks are less than \$1. People do not seem to be too worried about what is happening.
- x. Danny mentioned that last time he brought the topic about Philip Morris. Mr. Nichols responded he would like to wait and give it a little time. First, the yield is more than 7%. Second, he wanted us to know that all the hierarchy. Everybody in the in the corner office Philip Morris knows that smoking is bad for your health and they are moving to get out of it. They are doing their best to develop products that do not involve fire and do not involve tobacco itself, and they do understand.

IV. REVIEW OF FINANCIALS

B. WINTERS

- a. The review and approval of December 2020 financials (including bank & credit card statements) was discussed by the Finance and Investment Committee and they had some questions for Helen Khachatryan about the Balance Sheet. Helen to provide a breakdown of the Foundation Checking Account which includes the Foundation Operating account, unrestricted funds and some of the departments' funds.
 - i. Bob Winters moved to accept the December 2020 financials and credit card expenses as presented.
 - ii. Ed Dilkes seconded
 - iii. **Motion Passed MSP**

V. ADJOURNMENT AND NEXT MEETING

- a. Meeting adjourned at 12:20 PM
- b. Next meeting April 20, 2021 at 11:30 AM.